

Forms 990 / 990-EZ Return Summary

For calendar year 2020, or tax year beginning 07/01/20 , and ending 06/30/21

**United Institute for
Theatre Technology, Inc.**

13-6216921

Net Asset / Fund Balance at Beginning of Year		<u>3,433,874</u>
Revenue		
Contributions	<u>406,115</u>	
Program service revenue	<u>984,649</u>	
Investment income	<u>83,557</u>	
Capital gain / loss	<u> </u>	
Fundraising / Gaming:		
Gross revenue	<u> </u>	
Direct expenses	<u> </u>	
Net income	<u> </u>	
Other income	<u> 0</u>	
Total revenue		<u>1,474,321</u>
Expenses		
Program services	<u>467,130</u>	
Management and general	<u>1,506,706</u>	
Fundraising	<u> </u>	
Total expenses		<u>1,973,836</u>
Excess / (deficit)		<u>-499,515</u>
Changes		<u>591,039</u>
Net Asset / Fund Balance at End of Year		<u>3,525,398</u>

Reconciliation of Revenue	
Total revenue per financial statements	<u>2,065,360</u>
Less:	
Unrealized gains	<u>591,039</u>
Donated services	<u> </u>
Recoveries	<u> </u>
Other	<u> </u>
Plus:	
Investment expenses	<u> </u>
Other	<u> </u>
Total revenue per return	<u>1,474,321</u>

Reconciliation of Expenses	
Total expenses per financial statements	<u>1,973,836</u>
Less:	
Donated services	<u> </u>
Prior year adjustments	<u> </u>
Losses	<u> </u>
Other	<u> </u>
Plus:	
Investment expenses	<u> </u>
Other	<u> </u>
Total expenses per return	<u>1,973,836</u>

Balance Sheet			
	Beginning	Ending	Differences
Assets	<u>4,535,661</u>	<u>4,540,494</u>	
Liabilities	<u>1,101,787</u>	<u>1,015,096</u>	
Net assets	<u>3,433,874</u>	<u>3,525,398</u>	<u>91,524</u>

Miscellaneous Information

Amended return
Return / extended due date 11/15/21
Failure to file penalty

Form 990	Two Year Comparison Report	2019 & 2020
For calendar year 2020, or tax year beginning 07/01/20 , ending 06/30/21		

Name **United Institute for Theatre Technology, Inc.** Taxpayer Identification Number **13-6216921**

		2019	2020	Differences
Revenue	1. Contributions, gifts, grants	273,294	168,845	-104,449
	2. Membership dues and assessments			
	3. Government contributions and grants		237,270	237,270
	4. Program service revenue	842,753	984,649	141,896
	5. Investment income	151,297	83,557	-67,740
	6. Proceeds from tax exempt bonds			
	7. Net gain or (loss) from sale of assets other than inventory			
	8. Net income or (loss) from fundraising events			
	9. Net income or (loss) from gaming			
	10. Net gain or (loss) on sales of inventory			
	11. Other revenue			
	12. Total revenue. Add lines 1 through 11	1,267,344	1,474,321	206,977
Expenses	13. Grants and similar amounts paid	62,475	83,500	21,025
	14. Benefits paid to or for members			
	15. Compensation of officers, directors, trustees, etc.		183,618	183,618
	16. Salaries, other compensation, and employee benefits	1,052,292	928,353	-123,939
	17. Professional fundraising fees			
	18. Other professional fees	37,753	50,822	13,069
	19. Occupancy, rent, utilities, and maintenance	107,930	67,235	-40,695
	20. Depreciation and Depletion	19,441	16,405	-3,036
	21. Other expenses	1,016,499	643,903	-372,596
	22. Total expenses. Add lines 13 through 21	2,296,390	1,973,836	-322,554
	23. Excess or (Deficit). Subtract line 22 from line 12	-1,029,046	-499,515	529,531
Other Information	24. Total exempt revenue	1,267,344	1,474,321	206,977
	25. Total unrelated revenue	145,283	42,298	-102,985
	26. Total excludable revenue	848,767	1,025,908	177,141
	27. Total assets	4,535,661	4,540,494	4,833
	28. Total liabilities	1,101,787	1,015,096	-86,691
	29. Retained earnings	3,433,874	3,525,398	91,524
	30. Number of voting members of governing body	28	29	
	31. Number of independent voting members of governing body	28	29	
	32. Number of employees	17	13	
33. Number of volunteers	300	300		

Form **990**

Tax Return History

2020

Name **United Institute for Theatre Technology, Inc.**

Employer Identification Number
13-6216921

	2016	2017	2018	2019	2020	2021
Contributions, gifts, grants	83,502	110,300	700,355	273,294	406,115	
Membership dues						
Program service revenue	2,800,413	2,669,958	3,162,098	842,753	984,649	
Capital gain or loss	300					
Investment income	97,660	147,831	161,349	151,297	83,557	
Fundraising revenue (income/loss)						
Gaming revenue (income/loss)						
Other revenue						
Total revenue	2,981,875	2,928,089	4,023,802	1,267,344	1,474,321	
Grants and similar amounts paid	18,575	122,444	53,865	62,475	83,500	
Benefits paid to or for members						
Compensation of officers, etc.					183,618	
Other compensation	818,403	999,555	1,041,016	1,052,292	928,353	
Professional fees	36,973	33,451	28,341	37,753	50,822	
Occupancy costs	80,356	107,510	107,826	107,930	67,235	
Depreciation and depletion	30,519	29,370	17,902	19,441	16,405	
Other expenses	1,726,977	1,799,562	2,432,719	1,016,499	643,903	
Total expenses	2,711,803	3,091,892	3,681,669	2,296,390	1,973,836	
Excess or (Deficit)	270,072	-163,803	342,133	-1,029,046	-499,515	
Total exempt revenue	2,981,875	2,928,089	4,023,802	1,267,344	1,474,321	
Total unrelated revenue	102,536	102,716	125,926	145,283	42,298	
Total excludable revenue	2,795,837	2,715,073	3,197,521	848,767	1,025,908	
Total Assets	4,624,660	4,595,773	5,063,364	4,535,661	4,540,494	
Total Liabilities	373,986	440,042	521,175	1,101,787	1,015,096	
Net Fund Balances	4,250,674	4,155,731	4,542,189	3,433,874	3,525,398	

Form 990	Event Income and Deduction Worksheet	2020
Description TD&T Trade Journal		
Name United Institute for	Taxpayer Identification Number 13-6216921	

Use this worksheet to verify data entered for a specific activity on your form 990/990EZ

Income & Expense Summary:

1. Gross receipts or sales	1.	
2. Advertising income	2.	42,298
3. Circulation income	3.	80,339
4. Other income	4.	
5. Returns and allowances	5.	
6. Contributions received	6.	
7. Total revenue. Add lines 1 through 6	7.	122,637
8. Cost of Goods Sold	8.	
9. Employment Expense	9.	33,363
10. Fees for services	10.	12,442
11. Indirect Expense	11.	
12. Depreciation Expense	12.	
13. Exempt Activity Expense	13.	150,403
14. Fundraising Expense	14.	
15. Total expenses. Add lines 8 through 14	15.	196,208
16. Net Income/Loss. Line 7 minus Line 15	16.	-73,571

Expense Details - Cost of Goods Sold:

Beginning inventory	
Purchases	
Labor	
Section 263A costs	
Other costs	
Ending inventory	
Total Cost of Goods Sold	

Expense Details - Employment Expense:

Compensation of officers	1,459
Other salaries and wages	31,904
Pension plan contributions	
Other employee benefits	
Payroll taxes	
Total Employment Expense	33,363

Expense Details - Fees for Services:

Management	
Legal	
Accounting	
Lobbying	
Professional fundraising	
Investment management	
Other	12,442
Total Fees for Services	12,442

Expense Details - Indirect Expense:

Advertising and promotion	
Office	
Printing/publication/postage	
Info technology/Maintenance	
Royalties & License Fees	
Occupancy/Real Estate Taxes	
Travel & Repairs	
Travel/entertainment (officials)	
Conferences/meetings	
Interest	
Insurance	
Total Indirect Expense	

Expense Details - Depreciation Expense:

On investment property	
On non-investment property	
Amortization	
Depletion	
Total Depreciation Expense	

Expense Details - Exempt Activity Expense:

Repairs and Maintenance	
Bad debts	
Taxes/licenses	
Charitable contributions	
Dividend recd deductions	
Readership costs	150,403
Other expenses	
Total Exempt Activity Expense	150,403

Expense Details - Fundraising Expense:

Cash prizes	
Non-cash prizes	
Rent and facility costs	
Food & beverages (Part II only)	
Entertainment (Part II only)	
Other direct expenses	
Total Fundraising Expense	

Information is indicated for use on Form 990-T, Schedule A:

- Part V, Debt Financing
- Part VI, Controlled Org Income
- Part VII, Investments for C(7)(9)(17)
- Part VIII, Exploited Activities
- Part IX, Advertising Income

Allocation of Expense to Program Service Accomplishments:

First	
Second	
Third	
All other	